

# **OPERATING GUIDELINES**

#### i. INTRODUCTION

The objective of these guidelines is to manage an environment that fosters communication while protecting the members from:

- agressive marketing/sales
- recruiting
- compromising proprietary data

and to build a win-win relationship between the Community of Experts, Dassault Systèmes, and the extended family of suppliers.

This document is a guide for use by the Members, Committees, Development Planning Council, and Officers of the Community of Experts (hereafter referred to as "COE"), in relation to the operating policies and practices employed within the association.

These Operating Guidelines are not a set of rules under which COE operates in legal terms, but are written in more practical terms for COE operations. The documents applying to the legal operation of COE are those officially recorded at the time of incorporation, along with the published COE By-Laws and Canons of Conduct.

However, these Guidelines form the basis of the day-to-day operation of COE and contain the direction for performance of activities in which COE participants may be involved.

The Guidelines are distributed with a single completed copy of the document being provided to each Member Organization in the most efficient manner. Further, individual sections are provided to those Member personnel or groups of persons to whom the section applies in their operations related to COE.

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# **SECTION 1**

# THE COMMUNITY OF EXPERTS

## 1. THE COMMUNITY of EXPERTS

## 1.1 COE AND ITS MISSION

To lead and serve an independent community that drives innovation and productivity utilizing Dassault Systèmes solutions.

COE is a not-for-profit taxpaying corporation.

The primary objectives of COE are to provide a forum for the interchange of knowledge, experiences, and technical information relating to the application of Dassault Systèmes solutions; and to communicate with Dassault Systèmes regarding the current and future capabilities and use of these solutions.

Membership is open to all licensed users of Dassault Systèmes solutions in both commercial and academic environments.

## 1.2 COE CANONS OF CONDUCT

In order that Community of Experts (COE) may better achieve its objectives, the following Canons of Conduct are adopted and shall govern the conduct of all COE members, member representatives and attendees in connection with all COE matters and activities:

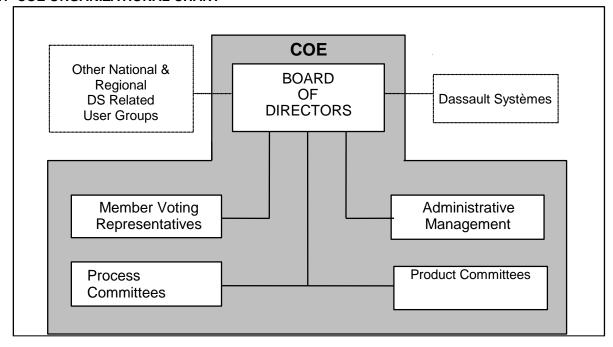
- A. Must conduct themselves and their activities in a professional manner marked by integrity and a spirit of fair play.
- B. Must refrain from engaging in any activity which would violate the proprietary rights of their employers, COE, or any other person or organization.
- C. Must abide by the By-Laws and policies of COE.
- D. Must properly register and display appropriate credentials at COE activities.
- E. Must not engage in any unauthorized sales activity, including direct or indirect solicitation, or conduct any other activity contrary to the purposes or policies of COE.
- F. Must not distribute any materials or post displays of any kind at COE activities without prior approval of an officer of COE.
- G. Must not use COE facilities or resources to engage in any form of personnel recruiting. Networking functions for Corporate members to meet students at COE are not considered a violation.
- H. Must not use the COE membership list or any part thereof except in the conduct of COE business as determined by the Board of Directors.
- I. Must restrict the use of COE documents and other data to the purposes defined by the COE Board of Directors or COE policies.

## 1.3 STRUCTURE OF THE CORPORATION

## 1.3.1 MANAGEMENT OF THE CORPORATION

The Corporation has developed a management structure (figure 1.3.1) for its operations consisting of a Board of Directors elected by COE members and an administrative management company retained by the Board. A brief description of the management of COE is provided in the following pages of this document. Appendix I contains a detailed graphical representation.

## 1.3.1 COE ORGANIZATIONAL CHART



## 1.3.2 BOARD OF DIRECTORS

COE is governed by a Board of Directors which is responsible to the members. The Board is comprised of a President, Vice President/President-Elect, Secretary, Treasurer, Directors at Large, and a Dassault Systèmes Director.

All Board members except the Dassault Systèmes Director are employees of member companies and are elected via a slate of candidates put before the membership at the Corporation's annual meeting. The Volunteer Management/Election Committee members decide the Board positions based on skills & preference. Directors serve for three-year periods, with a limit of two consecutive terms, on a voluntary non-fee-receiving basis.

The Dassault Systèmes Director is an employee of Dassault Systèmes or one of it's wholly owned subsidiaries. This candidate is nominated by Dassault Systèmes to the Board of Directors, and is approved by a majority of the remaining Board members. This director serves for a three year period and may be re-elected.

Additional appropriate representatives from Dassault Systèmes are invited to the board meetings, but have no vote. Representatives from Dassault Systèmes solutions (hereafter referred to as "DS solutions") user groups are also invited, in ex officio capacity.

## 1.3.3 PROCESS COMMITTEES

The primary objective of COE Process Committees is to provide a forum for presentation, demonstration, and discussion of the use of DS solutions for virtual product management, product design, manufacturing, and related activities.

COE is served by a structure of committees, each chaired by an appointed chairperson(s) approved by the Board of Directors who serves on a voluntary non-fee-receiving basis.

The committees are dedicated to specific aspects of the software, its environment, or its application. They meet at the annual conference and throughout the year to provide a forum for specialists to exchange experiences, knowledge, and to discuss their mutual interests.

Each committee is supported in its work by specialists from Dassault Systèmes, developers of DS solutions, and marketers of DS solutions, who attend and actively participate in the meetings.

#### 1.3.4 PRODUCT COMMITTEES

The primary objective of the COE Product Committees assure that the DS solutions users' needs for enhanced functionality are properly communicated and dispositioned by Dassault Systèmes developers. This includes enhancement requests and functional requirements as well as top strategic requirements.

The COE Product Committees are composed of multiple committees, each chaired by an appointed chairperson(s), approved by the Board of Directors, who serves on a voluntary non-fee-receiving basis. A member of the board of directors serves as a liaison to the Product Committees.

The committees are dedicated to specific aspects of DS solutions, its environment and/or its application. They meet at the annual conference and throughout the year to provide a forum for specialists to exchange experiences and knowledge, and to discuss DS solutions enhancements and strategic requirements. They also review Dassault Systèmes' progress against previously submitted requirements.

Each committee is supported in its work by development specialists from Dassault Systèmes who attend and actively participate in the meetings.

## 1.3.5 ADMINISTRATIVE MANAGEMENT

The Corporation, acting through its Board of Directors, has selected and retained an administrative management company to provide the necessary support services for COE. Services provided include member contacts, support of Board and Committee activities, maintenance of membership files, coordination of conference facilities and activities, publication of COE materials, and direct handling of assigned financial matters. The company location serves as the COE corporate headquarters.

#### 1.4 MEMBERSHIP

## 1.4.1 MEMBERSHIP STRUCTURE

COE has defined a structure of Members and Affiliates which provides categories for each organization wishing to join or actively support COE.

The full structure may, from time to time, be revised by actions and changes of rules, initiated and voted on by the membership. This section of the Guidelines provides an overview of the structure in the Membership Class Matrix (figure 1.4.1), showing the various classifications, their entry qualification, rights, and fees. (A description of each membership category is provided in Appendix II.)

The COE Board accepts nominations for membership from all entities or individuals either using or having a related interest in DS Solutions. The applicant is required to indicate the classification of membership appropriate for the applicant's business or usage when submitting an application form for membership. These forms are available from COE headquarters. The Board will review the classification based on the information provided by the applicant and may revise this when considering acceptance into the organization. Membership will be approved if, in the Board's opinion, the applicant's business interests are not in conflict with COE's best interests.

COE may invite visitors to its conferences and meetings. The conditions that apply to such individuals are also described in the appendix.

The year for the purposes of membership is from January 1 to December 31. Membership fees for the following year are due by December 31 of the current year. There is a one month grace period ending on January 31 to renew membership.

Figure 1.4.1: MEMBERSHIP CLASS MATRIX

Class Name	Qualifications	Voting Rights	Committee Rights	Strategic Session***	Membership Fees	Conference Fees
Corporate Member	Production User	YES	YES	YES	FULL	FULL
Individual Member	Production User	YES	YES	YES	REDUCED	FULL
Supplier Partner	S/W - SCP Partner S/W -Non-SCP Partner Strategic H/W H/W or Service Provider	NO NO NO	Invitation Invitation Invitation Invitation	YES NO YES NO	FULL FULL FULL FULL	FULL FULL FULL FULL
Consultant Affiliate	Consultant	NO	Invitation	YES	FULL	FULL
Academic Affiliate	School/Research	NO	Invitation	YES	NO	REDUCED
DS solutions User Association Affiliate	ECUA or GFUC Member	NO	YES	YES	NO	FULL
Developer Affiliate*	DS Solutions Developer	NO	YES	YES	NO	Special
Conference Visitor/Guest	Invitation	NO	Invitation	Invitation	NO	Special
Potential	Prospective Member	NO	Invitation	Invitation	NO	Non- Member**

<sup>\*</sup> Dassault Systemes developer organizations (not production operations)

<sup>\*\*</sup> May attend maximum of one conference as non-member (Refer to Appendix for additional details)

<sup>\*\*\*</sup> COE Forum Panel at Annual Conference, Product Sessions and other functions deemed to be strategic

## 1.4.2 MEMBER REPRESENTATIVE

Each organization, when applying for membership in COE, irrespective of its classification (Corporate Member, Developer, etc., excluding Individual), shall appoint on the application a Voting Representative who shall be the primary interface with COE for all mailings and matters related to the Member.

Certain classifications of membership carry the right to vote on issues related to the structure and operation of COE. The membership structure defines the classifications which carry this right. With these memberships, the member representative shall be known within COE as the "Voting Representative" and shall carry the additional responsibility of receiving all information related to general meetings, issues on which a vote will be held, and COE business matters.

The Voting Representative will be recognized by COE as the member organization's officer for casting the member's vote on all issues which are to be settled by a vote within COE.

#### 1.4.3 REGISTRATION AND RENEWAL

The organization's appointed Voting Representative will register the Member or the individual will register by completing a registration form and submitting it to the COE Office. The registration form will be submitted to the COE Board of Directors for approval at its administrative management company.

After approval by COE, an Invoice for payment of fees will be issued. Payment is due within 30 days of issue of the invoice.

Annual renewal of members is the member's responsibility. Invoices for payment of membership renewal fees will be sent to the Voting Representative.

## 1.4.4 PROXY VOTES

A Corporate member company representative who is eligible to vote may empower a Proxy. In such case, the Voting Representative may designate a person to act on their behalf. COE will recognize the Proxy upon receiving a Proxy letter on company letterhead from the Voting Representative.

If a Voting Representative has not submitted a written Proxy prior to a COE business meeting, a representative of that COE corporate member company, acting in the Voting Representative's behalf, may submit a request to the COE Board of Directors for Proxy privileges. The Board, at its discretion, may grant these privileges, provided there are no objections from the official Voting Representatives, or Proxies who are attending the meeting.

#### 1.4.5 POSTAL/ELECTRONIC VOTES

From time to time, COE may request the members to vote on issues at other times than a business meeting. In such circumstances, COE will only accept a "Postal or Electronic Vote" returned by the member on the COE official voting paper or electronic address, bearing the signature or electronic signature of the nominated Voting Representative whose name appears on the current COE official database, as a legal vote.

## 1.4.6 MEMBERSHIP COMMUNICATIONS

COE has retained an administrative management company to handle administration activities and to serve as a single point of contact for the members. This company acts for COE in providing Members with information on COE events, committee meetings, contact persons within Member companies, new Member inquiries, and general COE queries. The mailing database of conference attendees and Member status is maintained in this office.

## 1.5 MEETINGS

## 1.5.1 BUSINESS MEETINGS

The voting representatives of the COE member installations meet at the business meeting held during the annual conference. The intent of the meetings is to:

- Review the results of COE activities since the previous meeting.
- Review and/or establish COE strategies and objectives.
- Elect directors of the organization within the COE by-laws.
- Review and/or adopt proposed changes to COE by-laws.
- Review Membership & Financial Reports.
- Review and/or adopt proposed changes to COE Operating Guidelines.
- Conduct any COE business that the members wish to address.

#### 1.5.2 CONFERENCES

COE holds conferences for the representatives of its member installations. The conferences, being "open meetings", are open to visitors (with Board approval), prospective members (with Board approval), all classes of members, and affiliates. The conferences normally will include:

## **General Sessions**

(covering topics of widespread interest)

## **Breakout Sessions**

(covering topics of specific interest to specific disciplines)

## Working Sessions

(gathering, developing, and advocating product requirements, negotiating pressing issues, and developing COE objectives and / or strategies)

Depending on the sensitivity of the material being addressed during a session (e.g. development work in progress, Dassault development strategy, etc.), the attendance to that session may be restricted by either the session coordinator or the Board of Directors.

Purposes of the conferences include:

 Inform and review scheduled and/or proposed changes and developments to DS solutions and DS solutions-related software and its operating hardware environment.

- Provide a forum for a COE member(s) to address DS solutions issues of concern and, when mandated by members, advocate the collective membership's position.
- Provide an opportunity for DS solutions users to share "DS solutions knowledge" through formal and informal dialogue.
- Provide committees with an opportunity to meet in order to carry out the business of their workshops and meetings.
- Gather, review and submit requirements for DS solutions.
- Provide an opportunity for the members to meet with Dassault employee representatives to discuss and share information concerning DS solutions.

## 1.5.3 BOARD OF DIRECTORS MEETINGS

There are four regularly scheduled COE Board meetings during each year:

- One at the annual conference, usually starting on Sunday and then reconvening on Thursday (one per year).
- Three other opportunities representing quarters of the year.

The purposes of these meetings are to:

- Discuss and manage the COE affairs; e.g. financial, membership, administrative.
- Review the strategy for the organization's current activities and future objectives.
- Discuss with the appropriate representatives of the software and hardware suppliers Members' product requirements.
- Obtain status from the committee liaisons and vote on their recommendations.
- Also, during the annual conference, the Board meets jointly with the Committee chairs to discuss conference issues and concerns, accomplishments, and enhancements.

## 1.5.4 OPERATING COMMITTEE MEETINGS

Operating committees of COE meet multiple times throughout the year and during conferences. Conference Agendas contain meeting schedules and descriptions. These meetings are open to all members.

Operating Committees include, but are not limited to:

Product Committees
Process Committees
Conference Planning
Web Site
Membership & Marketing
Vendor Relations

# 1.5.5 PRODUCT COMMITTEE MEETINGS

The Product Committees meet during COE's annual conference. However, meetings can be held at any time, in person or by teleconferencing. At conferences, the Product committees will typically meet at the beginning and multiple times thereafter as functionally focused committees. Conference meetings can be a break out or working session.

A Working Session is one which may be attended <u>only</u> by representatives from COE voting member companies, individual members and invited specialists. COE reserves the right to conduct Closed Working Sessions in order to obtain strategic information from Dassault Systèmes, and other suppliers. In the case of closed working sessions, attendees will be asked to sign a Confidential Disclosure Agreement.

Working Sessions exclude representatives from the media, other software/hardware vendors, and visitors not yet a registered voting member of COE.

## 1.6 TECHNIFAIR

COE holds a trade fair at each annual conference, highlighting products & services that are significantly relevant to DS solutions.

Attendance is open to any COE member company that has a product or service that either directly and significantly interfaces with DS solutions or offers services directly and significantly related to the use of DS solutions such as education & training.

## 1.7 PUBLICATIONS

## 1.7.1 NEWSLETTERS

- COE may from time to time partner with industry publications to publish and distribute information relevent to the users of DS solutions.
- COE publishes newsletters six to twelve times per year. These newsletters appear in electronic format titled NewsNet.
- The newsletters contain DS solutions related information and articles from COE, other related User Groups, representatives DS solutions installations and representatives of suppliers DS solutions-related products.
- The editors and/or the Board of Directors have the right to refuse a submittal if they believe that the proposed article is not in the best interests of COE and/or the submittal is in violation of COE's operating procedures, by-laws, or Canons of Conduct.

## 1.7.2 CIRCULARS

- From time to time COE sees a need to circulate to its members items of news, information, questionnaires, or surveys.
- The circular must be approved by the Board.
- The circular will be mailed to the member's representative or distributed at conferences. Mailing will be done through the administrative management company. COE's mailing list is available for rental, with the use of a third party mailing house. It cannot be purchased. A COE member through our headquarters office may mail items to the people on our mailing list(s) with the prior approval from the Board of Directors.

## 1.7.3 CONFERENCE LITERATURE

- COE will distribute to its members, associates, visitors, and other interested persons a detailed brochure and invitation to the conference.
  - The Conference Brochure will include an outline of the conference (sessions, conference speakers & conference timetable), and the necessary hotel and travel information and conference dates.

 COE publishes to the conference attendees the conference precedings which includes the text and/or outline of the presentations for which COE has received.

## 1.7.4 PUBLICITY

- COE has produced and maintains a package outlining the goals of our organization, its advantages, its organization, and some of its operating procedures.
- This package has been made available to the Developer Affiliates for distribution to prospective members.
- Copies of this package are available to members, affiliates, and visitors upon request from our administrative management company.

## 1.7.5 MEMBER DIRECTORY

- COE produces a member directory detailing DS solutions used at each voting member company.
- This directory contains proprietary information & must not be used for any marketing purposes.

In order to encourage companies to supply information, only companies that provide information on their installation are supplied with access to the member directory.

#### 1.8 EXPENSE PROCEDURE

Members of COE may incur expenses as a result of their COE responsibilities. Expenditures should be approved in advance. Properly approved expenses will be reimbursed.

#### 1.8.1 GENERAL GUIDELINES

# Approval:

 Any expense incurred on behalf of COE should be approved in advance by a member of the Board of Directors, who cannot be the person incurring the expense.

Note: A Board member may expend up to \$50 on behalf of COE without prior approval, subject to the following limitations:

- It must be for the benefit of COE
- It must be consistent with other COE expense policies

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- Reimbursement will be reviewed by the Board
- All expense reporting requirements are satisfied

## Expense Report:

- A COE Expense Report (available from the Treasurer or the Administrative office) must be filled out and submitted to the Treasurer or the administrative management company.
- All expenses over \$25.00 must be accompanied by an itemized receipt.

# Method of Payment:

 Reimbursement will be made in the form of a check made out to the submitter of the Expense Report.

## 1.8.2 TRAVEL REIMBURSEMENT POLICY

In instances where the COE Board of Directors has authorized reimbursement for person(s) traveling on behalf of COE .

Individuals, traveling on behalf of COE, are to obtain travel arrangements, including airline ticketing, accomodations, car rental and cancellations, through COE Headquarters. Exceptions must be approved in advance by a member of COE Board of Directors. In either situation, all travel arrangements will be based on the lowest/reasonable costs with minimal time inconvenience for the individual traveler. Where costs are significantly higher than normal then COE headquarters or the traveler must inform a member of the Board of Directors, preferably the Treasurer.

The current COE per diem rate covers all of the traveler's normal living expenses (excluding transportation, lodging and airport/hotel transfers).

## COE will reimburse:

- Hotel/Motel accomodations
- Air, shuttle, bus or taxi transportation
- Car rental fees, insurance and fuel (approved in advance by a member of the Board of Directors and where possible, COE travelers are expected to share rental cars)
- Mileage allowance for personal vehicles
- Parking and tolls
- Meals per diem (breakfast, lunch and dinner)
- Baggage handling
- Tips
- Telephone and fax charges for COE-related business and maintaining contact with immediate family on the date of arrival and date of departure.
- Business meals if approved in advance by a member of the Board.
- If the Board of Directors invites an individual to participate/attend a COE conference the Board has the option to pay all or a part of an individuals expense and waive the conference fees. This requires the approval of COE's President and Treasurer.
- The travelers are required to prepare an Expense Report and send it to COE Headquarters no later than ten working days following trip completion. Receipts for all expenses incurred, that exceed \$25.00, that an individual wishes to be reimbursed must be submitted with the expense report. Receipts for foreign travel must have the U.S. dollar equivalent and the rate of exchange noted on it.

# **SECTION 2**

# **BOARD OF DIRECTORS**

## 2. BOARD OF DIRECTORS

## 2.1 QUALIFICATIONS

The Community of Experts (COE) is an independent, self-financing, non-profit organization which exists for the benefit of all those who use Dassault Systèmes solutions as a product definition tool. The direction of COE is the responsibility of the Board of Directors. Directors are elected at the COE annual conference from a list of candidates who are members.

A candidate must be an employee of a member organization of COE that is in good standing with COE.

A candidate's primary job function must be Dassault Systèmes PLM Solutions related.

A candidate may or may not have significant COE expierence as defined as:

Experience in a leadership position with COE, such as a Board Member, Process or Product Chair; or Chair of one of the program committees such as: Conference, Workshop, Marketing, Membership, etc.

A candidate must state in writing a willingness to serve on the Board of Directors for a term of three years.

A candidate's employer must commit in writing to support the candidate's responsibilities to COE for a three-year term. These responsibilities include:

- Attend the COE annual conference and potentially one other COE event related to the employers business each year at the employer's expense.
- Attend two Board of Directors meetings per year at employer's expense.
   These meetings are typically scheduled in the summer and winter.
- Contribute additional time and incidental resources necessary to perform the functions related to the position of COE Director.

One position is reserved for a Director who is an employee of Dassault Systèmes or one of it's wholly owned subsidiaries. This candidate's primary job function must be Dassault Systèmes PLM Solutions related, and must be involved in, or manage those involved in, the technical aspects of running, supporting and/or developing Dassault Systèmes PLM Products.

## 2.2 ELECTION OF DIRECTORS

# **COE Leadership Management Committee**

#### **Mission of Committee**

The mission of the Leadership Management Committee (LMC) is to ensure that the best qualified candidates are available for election by the COE membership. The affect of this process is to provide COE with leadership that fairly represents the membership while consistently managing to the long-term strategies of the organization. It also gives COE the opportunity to recruit skill sets that complement existing skill sets on the board. To this end, the committee recruits, interviews, and nominates the applicants for the Board of Directors.

It is the LMC's role to define a slate of officers and directors that will lead the organization for the next year, it consists of:

President
President Elect
Secretary
Treasurer
Director at Large (4)

# **Committee Makeup**

The Committee is made up of six voting members and a headquarters staff person. The Past-President serves as the Chair. Other members include: President-Elect, two board members, and four members at large elected at the COE business meeting, one of those members serving as an alternate. It is the responsibility of the chair, with the help of the headquarters staff person, to schedule meetings and candidate interviews and to ensure that the committee members are notified of these meetings.

Members at large on the committee will be elected by the voting representatives of member companies for a single 1yr + 3yr term, first year as alternate.

Members at large have a term limit of three years, i.e. after serving for one term they must stand down for at least one year.

Any representative from a member company in good standing may serve on the LMC.

The LMC is responsible for presenting one slate to the board for approval.

The alternate should be involved in all election committee activities, but will only vote if another election committee member is unable to.

# **General Operational Procedures**

The leadership management committee is tasked with the responsibility of confirming the President and President elect in their officer positions. Under normal circumstances the persons occupying these positions will be confirmed for a 2<sup>nd</sup> & 3<sup>rd</sup> year in these roles; however, under exceptional circumstances (such as poor performance as judged by the board or a majority of voting member companies voting down the slate) the person occupying those positions may be removed from the slate.

For Board vacancies occurring mid-term the rules are outlined in the COE bylaws (Article 3, Section 3.6). For Board Officer positions, the current COE President will appoint a successor to fill the open position until the next Board election takes place.

All procedures will conform to COE's Bylaws and Guidelines.

The following documents shall be distributed to the committee members at the beginning of the interview process by Headquarters:

- Bylaws
- Applicable Guidelines and Procedures
- Suggested Questions
- Other informational documents which impact the operation of the committee

## **Electoral Nomination Procedures**

Prior to the interviewing time frame, the committee may actively recruit members to apply for the position of director. The committee will hold an initial meeting to obtain direction and verbal input on the spirit of the bylaws and policies as well as to review any recent changes. The Leadership Management committee chairperson will appoint a sub-committee to review applications to ensure that the applicants are qualified prior to scheduling telephone interviews. Five business days will be allowed for this task. Based on the deadline established by the Board of Directors for applying for nomination, the chair will determine an appropriate interview schedule. Applicants will be assigned time slots for interviews via conference call as directed by the chair. Applications shall be distributed by headquarters to the committee for review prior to the scheduled interviews. During the interview, each applicant's experience and qualifications are evaluated. The list of suggested questions may be used to begin the interview process. The committee will submit a slate of candiates to the board of directors including the officer roles for a approval prior to the annual business meeting. Those not selected are advised to volunteer for a committee and may be considered for a board position at a later date.

Any modifications to the interview deadline must be approved by a majority of the nominating committee.

COE headquarters will serve the Leadership Management Committee in an administrative function, carrying out any mailings or other such activity as required.

The following procedure is then followed by the committee to obtain nominations:

- Notice of an election of member(s) of the Board of Directors must be provided to voting members, by the Leadership Management committee, at least 10 weeks in advance of the election, detailing the requirements to be a board member. These requirements are documented in section 2.1
- Both self-nominated and committee recruited candidates will send all required documentation to the Leadership Management committee (c/o COE headquarters) at least 45 days in advance of the election.
- The Leadership Management/election committee will ensure that each candidate has supplied all required documentation and is qualified for board election.
- 30 Days prior to the election the Leadership Management/election committee will mail out the slate of all candidates' information to all voting members.

The actual election is administered by the Leadership Management committee at the annual business meeting. The election will be run as follows:

- The Leadership Management committee will announce that an election will take place and give the name and company association of each of the candidates.
- Each member of the slate will be given 3 minutes to speak, the order will be determined by drawing straws, and the person drawing the longest straw will speak first.
- Ballot will be distributed to each of the eligible voting representatives and those who have supplied approved statements of proxy.
- After all candidates have spoken, a paper ballot will be taken.
- The Leadership Management/ Committee will collect all ballots, count the votes & then announce the outcome.
- The Leadership Management committee will announce the results of the election at the business meeting and at the following general session.
- Should the slate be voted down, the slate is not approved by the voting representatives, the Leadership Management Committee will be charged to bring another slate to the board for consideration within 30 days. With Board approval, the new slate will be sent to all voting representatives for a vote.

 Or a slate that is composed of qualified candidates with appropriate supporting documentation may be submitted from the floor to be voted on by the voting representatives.

#### **Term Limits and Officer Positions**

President – 3 consecutive 1 year terms = 3 years\* Vice-President/President-Elect – Same as above

Treasurer – Same as above

Secretary - Same as above

Immediate Past President – non-voting

Directors at Large – 2 consecutive 3 year terms

Dassault Systèmes Director – 2 consecutive 3 year terms. May be renewed beyond this limit at the Board's discretion.

A board member who is not re-elected or serves his or her term limit may sit out one year then run for office once again.

If a board member is not able to complete their 3 year term the Leadership Management committee is tasked with filling the remainder of the term. See below:

# Board member elected to a one-year term to complete a term started by another individual

If the Board member runs for re-election and is re-elected, their completed one-year term will roll over into the new term. This would mean that their new term would still be considered their first term and they would be able to run for re-election for a second term at the completion.

# Board member elected to a two-year term to complete a term started by another individual

If the Board member runs for re-election and is re-elected, their completed two-year term will be considered their first term, and the term they are re-elected into will be considered their second term. This is due to a two year term being more than 50% of the term.

\*Should a President's 3 year board term not align with the 3-year maximum term for President, the President will take the role of Immediate Past President when the 3 year term is complete and a special election will be held to fill the remainder of his/her 3 year board term.

# Dassault Systèmes Director

This position is nominated by Dassault Systèmes Executive Sponsor and is approved by a majority vote of the Board of Directors.

## 2.3 TASKS AND RESPONSIBILITIES

The tasks and responsibilities of the COE Board of Directors are those which are necessary to insure the efficient management and continued existence of the organization. The members of the Board of Directors will decide internally the office of the individual members. These decisions will be based on desire and aptitude for the various positions. The specific responsibilities for the various offices are as follows:

#### 2.3.1 PRESIDENT

- Coordination of the strategic vision of the organization.
- Chair COE Board of Directors meetings.
- Interface and cooperate with other Dassault Systemes Solutions User Organizations.
- Interface with the appropriate representatives of those organizations having to dialogue with COE, including Dassault Systemes and other stakeholders.
- Interface with our partners in other User Groups worldwide.

## 2.3.2 VICE PRESIDENT/PRESIDENT-ELECT

Backup to the President

## 2.3.3 SECRETARY

- Act as secretary to the organization:
  - Produce the minutes of all COE organizational meetings.
  - Establish and publish in advance the Agenda for each meeting.
  - Maintain the record of all COE correspondence.
  - Coordinate all COE correspondence. No member can issue correspondence in behalf of COE without the Secretary's cognizance.
  - Chair COE Business Meetings

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## 2.3.4 TREASURER

- Maintain the COE finances and financial records and recommend actions for continued financial good health.
- Keep the records of all funds received and all payments made.
- Oversee all of COE's financial accounts.
- Prepare and present a report of COE's financial status at every Board meeting.
- Prepare and present a report of COE's financial status at the business meeting of the annual conference.
- Coordinate the COE process to determine Member, Associate, Visitor, Guest, and conference fees.
- The Treasurer is assisted by the Administrative Office who report on all financial affairs.

## 2.3.5 DIRECTOR - MEMBERSHIP & MARKETING

- Maintain the records of membership and the representatives of the member and affiliated organizations.
- Establish the rules & procedures of the Membership & Marketing committee, approve or reject applications based on committee recommendations.
  - Coordinate Newsletter activities
  - Coordinate all brochure and circular activities.
  - Coordinate all publicity activities.
  - Maintain the Membership Directory.
  - Establish communications for the organization, co-ordinating with Dassault & all other Dassault Systèmes solutions User groups.
  - Help to grow the on-line COE Community in general
  - Grow the Forum subscribers
  - Gather content for the various repositories;

 Assist in the development of the on-line enhancements process, and more.

## 2.3.6 DIRECTOR - COMMUNITY MANAGEMENT

- Manage the affairs and concerns of the Process and Product Committees.
- Establish the rules and procedures for the operation of the Process and Product Committees.
  - Promote the exchange of necessary information between the Product and the Process Committees.
  - Collect and distribute the results of Process and Product Committee activities to the membership.
  - Coordinate and approve all Process and Product Committee expenditures.
  - Provide an interface to Dassault Systemes for all Process and Product Committee activities.
  - Prepare and present a report on the status of the Process and Product Committees at each regular Board of Directors meeting. Maintain action items from the COE Forum Panel at Annual Conference

# 2.3.7 DIRECTOR - VENDOR RELATIONS

 Establish the rules & procedures of the TechniFair, SolutionsFair, online directory and other year round methods of vendor exposure and sponsorships. Review and enforce rules of vendor member partcipation.

# 2.3.9 DIRECTOR - DASSAULT SYSTÈMES

**DS COE** Representation

- To provide the user group with the required vendor resources to help meet the user group's goals of educating, networking and influencing.
- To communicate user group objectives and activities within DS for increased awareness and participation
  - Ensure awareness amongst DS business partners and DS customer outreach programs

## **DS COE Director**

- Provides strategy and direction input as an active participant attending all board meetings and teleconferences
- Participates in scheduled teleconferences with COE leadership and staff
- Attends to action items generated during board and committee meetings and conference calls (DS related)
- Promotes/advocates COE within DS
- Facilitates COE access to other key internal DS resources which support:
  - o Product development/enhancements
  - Regional/World Wide user group focus
  - o Program Content (speakers; education and scheduling)
  - Marketing and Sales Channels (i.e. sales team; training centers; public relations)
  - o Conference and TechniFair needs
  - Membership-related activities (connecting with customers, industry practice leaders, sales
- Review new members upon request (suggest prospects to market to)
- Work with staff and leadership on enhancing member benefits program, etc.

The Dassault Systèmes Director may sit on any of the non-standing Committees except as shown below:

- Finance
- Governance
- Volunteer Management

The Dassault Systèmes Director may not serve as chair of any of the committees.

## **DS Executive Sponsor**

- Accessible to COE board members and meets quarterly with COE board to discuss collaboration
- Represents DS senior management relaying status on COE's activities and issues
- Provides mechanism for user group management to meet with key DS senior management on an annual basis at the COE Annual Conference and (1 hosted board meeting at a DS office)
- Accepts escalation responsibilities and remediation of unresolved issues
- Conveys strategic information between COE and DS
- Has full authority to make decisions on behalf of the DS organization
- Facilitates DS funding and support as agreed upon for COE initiatives

# **SECTION 3**

# PROCESS AND PRODUCT COMMITTEES

## 3. PROCESS AND PRODUCT COMMITTEES

#### 3.1 MISSION

Process Committees are designed to accommodate specific interests in and discussion of DS solutions and its applications, in as much technical detail as is required. The annual conference includes session times specifically designed for these committees. These time periods are called Break-Out Sessions.

These Committees are usually broken down by the various modules of DS solutions, except where there are similar interests between modules, or where logistics and common sense take precedent. In most cases, there is a fair amount of overlapping discussion in each of the committee sessions due to DS solutions' interdependencies.

The Product Committees are series of committees with the responsibility of representing the users of DS solutions in providing guidance to the Dassault developers assuring that the products are functionally enhanced and optimally fulfilling the COE users' needs. This mission includes the coordination of the acquisition and submittal of members' Enhancement Requests, as well as the development and monitoring of the high level Functional Requirements. Achievement of this mission is the result of the establishment of a close, cooperative working relationship among the Product Committees and between the Product Committees and the Dassault Systèmes developers.

## 3.2 ORGANIZATION DESCRIPTION

The current Committees are:

```
4D Virtual Construction
Community - Annual Conference
       Conference Planning
                                                             Community – Consumer Goods (CG)
       COE U
                                                             Community - Consumer Packaged
                                                             Goods (CPG)
       Academic Poster Sessions
       Communications/MKT
                                                                    Packaging Concept/Design
       Certification
                                                                    Formulation
       Vendor Relations
                                                                    Retailer Collaboration
       Top Gun
                                                                    Mfg Operations
Community - Automotive Workshop
                                                             Community - Energy, Process & Utilities
                                                             Community - Financial & Business
       Event Lead
Community – Industry Solutions (IS)
                                                             Services
       Community – Academic (AC)
                                                             Community - High Tech
       Community - Aerospace & Defense
                                                                    Traceable Requirements
       (AERO)
                                                                    Management
                                                                    Environmental Regulatory
              Supply Chain
               Structure Engineering
                                                                    Compliance
                                                                    Product Testing
              Composite Components
              Sheet Metal Components
                                                             Community – Industrial Equipment
       Community - Architecture, Engineering &
                                                                    Synchronized Fluidic Design
       Construction (AEC)
                                                                    Sychronized Multidiscipline
              Façade Design
                                                                    Behavior
                                                                    Mold & Tooling Source
              Civil Design
```

Community - Marine & Offshore Product – Knowledge Based Engineering Community - Natural Resources (KBE)Community - Manufacturing (MFG) Community – Transportation & Mobility Process - Numerical Control (NC) **Product Performance Validation** Process – Manufacturing Processes **Experience Concept** Prototype Management Process - Additive Manufacturing Powertrain Engineering Product - Digital Numerical Control (DNC) Community - COE Year-Round Education & Product – Digital Manufacturing (DMFG) Training (CYR) Process - Manufacturing Execution Process - Quality **RUG** Leader Community - Engineering Analysis and Social Media Forum Monitor Simulation (EAS) Process - Engineering Modeling, Academic **Discovery Panel** Analysis, and Optimization (EMAO) NewsNet Editor Process - Kinematics and Multibody Simulation (KMS) PLM Hardware Benchmark Ask-the-Expert Webinars Process - Product Visualization (PV) **COE Shareware Library** Product - 3DEXPERIENCE for **COE** Website **Engineering Analysis & Simulation** Community – Product Definition (PD) Product - Realistic Simulation & Virtual Process - Product Design (PD) **Testing** Process - Electro-Mechanical Product – Systems Requirements, Engineering (EME) Functional & Logical Modeling Process - Tool Design (TD) Process - Product Systems Engineering Product – Composites (CMP) (PSE) Product - Arrangements & Fluid Systems Community - Information Management (IM) (AFS) Process – Service After Sales (SAS) Product – Sheetmetal (STL) Process - Collaboration (COL) Product – Drafting & 3D Master (DR) Process - Data Exchange & Management Product – Structures (STR) (DEM) Product - Solid Part & Assembly (SPA) Process - Information & Data Product - Shape Design & Styling (SDS) Management (IDM) Community - Infrastructure, Develop, Deploy, and Process – Model-Based Enterprise (MBE) Knowledge (IDDK) Product - ENOVIA (ENV-COL) - Data Process - Client Deploy and Admin Mamt. & DMU Product - ENOVIA (ENV-IDM) - Beyond Process - Knowledge Based **CATIA** Development (KBD) Product - Data Exchange & Management Process - Develop & Deploy (D&D) Product - Server Deploy and Admin Product – Service After Sale (SAS) (SDA)

# 3.3 QUALIFICATIONS FOR COMMITTEE PARTICIPATION

<u>Manager</u> – A Manager heads up a group of committees, or a division, under the Committee organization. Their responsibilities include determining the future direction and theme of their community; communicating with Dassault Systemes representatives to incorporate their vision of the community and included committees; and overseeing the duties of the chairmen within their domain. Managers are involved in strategic discussions with the Community Management Development Director.

<u>Process Committee Chairperson</u> - A Chairperson for a Process Committee should first and foremost come in regular contact with DS solutions in the course of his/her job, and have a working knowledge of the system. This person should be an employee of an organization that is a member<sup>1</sup>, in good standing, of COE and should command the respect of his/her peers in the specific discipline in which that committee endeavors. This Chairperson should be willing to work as much as is required to insure his/her committee obligations are met. Additionally, the Chairperson(s) should be provided with management support from his/her site for these activities, including attendance of the annual conference.

<u>Process Committee Participants</u> - Any employee of a corporate member or an individual member who attends a COE conference can participate in a COE Process Committee..

<u>Product Committees</u> - Each Product Committee will typically have several individuals who are considered "experts" in the particular functionality for which the committee is responsible. The participants should be composed of experts from a spectrum of industries (e.g., automotive, aerospace, consumer products) and from an array of installation sizes. Participating individuals should be able to make a commitment to regularly attend the committee meetings in order that the support of and communications with the Dassault Systèmes Domain Leaders is maintained. Committee participants are encouraged to continually communicate with each other and with the Dassault Systèmes Domain leaders during and between conferences.

Because of the confidential nature of the strategic requirements of DS solutions, each individual participating in Product Committee activities must supply a signed Confidential Disclosure Agreement prior to participation in the closed working sessions. These agreements to be maintained by the COE Headquarters during the Annual Conference Registration procedure.

Chairperson - A Chairperson for a Product Committee should come in regular contact DS solutions in the course of his/her job, have a working knowledge of the system, and have an in-depth knowledge and experience in the area on which his/her committee is focused. This person must be an employee of an organization that is a member<sup>1</sup>, in good standing, of COE and should have the respect of his/her peers. This Chairperson should be willing to work as much as is required to insure his/her committee obligations are met. Additionally, the Chairperson(s) must be provided with management support from his/her organization for these activities, including attendance of the conferences.

Working Session Participants - Any employee of an organization that is a member<sup>1</sup>, in good standing, of COE who regularly attends COE conferences and has expertise in the area addressed by the committee can qualify to participate in a COE Pruduct Committee.

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<sup>&</sup>lt;sup>1</sup> A member cannot be a company or individual member that either sells or develops a Dassault Systemes related product as their primary organizational function without the approval of the COE Board of Directors.

## 3.4 SELECTION PROCESS

<u>Managers</u> – A Manager volunteers, or is appointed by the Board. Any person who becomes a manager must meet the qualifications set forth previously in Section 3.2.1, and must be approved by at least the Director of Community Management.

<u>Chairperson</u> - A Chairperson volunteers, or is appointed by the Board. Any person who becomes a Chairperson must meet the qualifications set forth previously in Section 3.2.1, and must be approved by at least the Director of Community Management.

Committees may have co-chairs. The chairperson may propose a co-chair to the Director of Community Management should the workload increase to the point where a co-chair is required. Should one of the co-chairs resign their position, the remaining chairperson should recommend a replacement to the Director of Community Management.

<u>Process Committee Participants</u> - Process Committees have a relaxed selection criteria. Any employee of a member who attends and participates on a specific committee's Break-Out Session would be automatically be eligible to participate in a Process Committee's activities.

<u>Product Committee Participants</u> - Qualified persons who desire to serve on a particular Product committee should make their desire known to the Chairperson. The Chairperson will evaluate the person's qualifications, suitability, and committee staffing needs and determine affiliation. The Chairperson has the responsibility to assure that his/her committee meets the required qualifications.

## 3.5 TASKS AND RESPONSIBILITIES

<u>Manager</u> – A Manager attends all COE conferences as their community is involved. While at the conference, the Manager should make sure that all sessions within their community have the appropriate COE Chairman, Dassault Systèmes representation. They should attend pre-conference Chair and Manager Meetings and the post conference Chair and Manager meetings. The times of these meetings are listed in the conference agendas.

Advance of conference, a Manager must communicate with Dassault Systèmes to determine the topics contained within their community, and pass this information on to their chairmen. They must manage the solicitation of sessions and placement on the schedule, to ensure that all committees are providing appropriate feedback.

<u>Chairperson</u> - A Chairperson attends the annual conference as is required to stay current with his membership and DS solutions. If a Chair can't attend a specific conference, that Chair must appoint an acting Chair or must be covered by a Co-

Chair. While at the conference, the Chair should attend the pre-conference Chair meetings and the post-conference Chair meetings. The times of these meetings are listed in the conference agendas.

A Chairperson must make arrangements well in advance of each conference for sessions to be given at his/her Break-Out Sessions. He/she must do this by soliciting presentations, demonstrations, arranging panels, supplying discussion materials, or using whatever format is proper and relevant to the specific topic. The Chair must appraise the audio-visual and/or computer equipment requirements of each of his/her sessions and inform the administration company of these requirements well in advance of the conference. Once the conference begins, the Chair should insure that these requirements have been met.

The Chair must ascertain as soon as is possible whether or not his speaker(s) or participants are going to be in attendance at the proper time. If cancellations or changes are to be made on the agenda, the Chair must notify the Director of Community Management as soon as is possible.

It is the Chair's responsibility to conduct sessions in an orderly and professional manner. It is the Chair's responsibility to enforce the COE Canons of Conduct, not only during his/her sessions, but also during the entire conference.

The Chair should introduce the Dassault Systèmes representative at each of his/her sessions. The Chair should track any action items that are distributed during his/her session and insure that they are followed through to completion.

<u>Committee Participants</u> - Committee participants should attend as many conferences as is possible. Committee participants should volunteer to give as well as solicit break-out presentations. Committee participants should conduct themselves in an orderly and professional manner and help enforce the COE Canons of Conduct. Committee participants should participate by asking and answering questions during the sessions. Committee participants should provide input to the Chair or to the Board on the quality of the current conference, as well as the planning for future conferences.

#### 3.6 OPEN AND CLOSED MEETINGS

Due to their technical content, the committee sessions are usually attended by experts of the particular discipline being discussed. However, these sessions are not restricted to these experts and it is encouraged that an inexperienced user take advantage of these sessions.

<u>Security Requirements</u> - There are no regularly scheduled closed sessions of the Product committees. These Closed meetings are only scheduled as required to discuss sensitive information and are "by invitation only". This does not mean that the information received in the open sessions is unrestricted. All information provided at COE is considered proprietary and should be handled responsibly and in accordance with the Canons of Conduct and any COE agenda disclaimers.

#### 3.7 PRODUCT COMMITTEE CONFERENCE SESSIONS

Strategy session - Dassault Systèmes product demonstration and requirements gathering.

Objective is to validate the Product Committee process and Dassault Systèmes' view of customer requirements through demonstrations. Following the demonstrations the meeting will be opened up to the attendees to gather future requirements, near term (3-6 months).

Dassault Systèmes to provide equipment, workstations and Audio/Video, requirements for demonstrations to the COE Board of Directors meetings.

### Working sessions

The objective is to continue to understand Dassault Systèmes' direction and validate customers stated or known requirements. The Product Committee Chair and the Dassault Systèmes Domain Leader will establish whether the session is open or closed (Requires Confidential Agreement be signed).

Product Committee management sessions.

This is a working session to minimize conflicts that result from common products used in many processes. Continue to review and evaluate the directions given to Dassault Systèmes as a result of customer inputs. Identify requirements that should be processed by a Product Committee that is outside the responsibility of the reviewing Product Committee. Develop and review long term (1-3 years) strategies and establish priorities.

All information provided to COE is considered proprietary and should be handled responsibly and in accordance with the Canons of Conduct and any COE agenda disclaimers. Information disseminated in closed sessions will be handled per the Confidential Disclosure Agreements.

#### 3.8 DOCUMENTATION OF COMMITTEE ACTIVITIES

It is the responsibility of the Chair or Co-Chair of each committee to compile a brief synopsis of the activities of his/her committee after each conference. This report is submitted to the Director of Community Management or to the administrative services company. Each report may subsequently be published in the committee section of the COE Newsletter.

# 3.09 FORMATION AND RECOGNITION OF A NEW PROCESS OR PRODUCT COMMITTEE

Individuals interested in establishing a Process or Product Committee must work with the Community Management Director. The Community Management Director will use

various methods to test interest in content on specific subjects to determine if the interest level is sufficient to establish a new Process or Product Committee to address that subject. If attendance is adequate, then the committee will be established. As long as participation and interest remain, then so will the Process or Product Committee.

#### 3.10 REMOVAL OF CHAIRPERSON/ MANAGER

Any chairperson/ Manager that does not attend 3 consecutive conferences may be removed as chairperson by the Director of Community Management.

Any chairperson that does not have general sessions or break-out sessions at 2 consecutive conferences may be removed by the Director of Community Management.

# 3.11 COE-DS Industry, Product/Process Technical Liaisons

- o REPORTS TO: COE-DS Liaison to the Board of Directors
- POSITION SUMMARY: A DS PLM Technical Liaison's objective is to provide a forum for presentation, demonstration, and discussion of the use of Dassault Systèmes solutions for the specific topics to which they have expertise.

A DS PLM Technical Liaison is responsible for communicating with the COE Volunteer for their Product Committee in order to aid in the facilitation of a healthy and robust COE year round experience for the member companies

A DS PLM Technical Liaison works with the COE Committee Chair to assure that the Product users' needs are properly communicated to the Dassault Systèmes Developers, and the responses from Dassault Systèmes Developers are properly communicated back to the COE Committee Chairs. This includes enhancement requests as well as top strategic requirements.

#### **ACCOUNTABILITIES:**

- Work with the COE Committee Chair to schedule regular Teleconferences to discuss community issues and Product Requirements
- Completion of work within established deadlines
- The DS PLM Technical Liaison shall be a DS Employee who is actively involved in the area covered by the associated Committee.

#### **ROLE EXPECTATIONS:**

- Assist the COE Committee Chair in planning for the COE Annual PLM Experience and TechniFair
  - a. Submit content thru the online "call for content" tool throughout the year.
  - b. Provide content for a Product Session
  - c. Solicit replacement speaker in the case that the PLM Technical Liaison is unable to present
  - Communicate regularly with the COE Committee Chair, and with the DS Development teams to transfer the COE Committee's Product Requirements
  - Communicate regularly with the DS Development teams and the COE Committee
     Chair to update the status of the COE Committee's Product Requirements status

- Collaborate with the COE Divisions to execute a Requirements Process Plan annually based on the calendar year, and provide a feedback session with all Division volunteers on the outcomes.
- For 2016, the Manufacturing Division will develop and pilot a framework that will then be extended to all other divisions. Targeted delivery by end of July 2016.
   Participation (monitoring and active technical contribution) on the COE Web Forum

#### **REQUIREMENTS:**

- Must be a current Dassault Systèmes Employee.
- Must have technical knowledge of the appropriate DS Product for the committee
- Must be appointed by the DS North American Executive
- Able to commit the time required for the term of office
- Able to attend the annual conference, including pre- and post-conference meetings
- Must have demonstrated an active interest in the purposes and goals of COE

#### **BENEFITS:**

- Opportunity to interact directly with COE members that represent end users
- Benefit Dassault Systèmes by promoting their products

#### Expectations from HQ:

- Enable communities of practice
- Task definition with due date
- Succession planning and mentoring

# **APPENDIX**

#### **APPENDIX I - COE ORGANIZATION CHART**

#### **Community - Annual Conference** Community - Engineering Analysis and Conference Planning **BOARD OF** Simulation (EAS) COE U Process - Engineering Modeling, Analysis, **DIRECTORS** Academic Poster Sessions and Optimization (EMAO) Communications/MKT Process - Kinematics and Multibody Certification Simulation (KMS) Vendor Relations Process – Product Visualization (PV) Top Gun Product - 3DEXPERIENCE for Engineering President Community – Automotive Workshop Community – Industry Solutions (IS) Analysis & Simulation Product - Realistic Simulation & Virtual Community – Academic Testina Community - Aerospace & Defense Product - Systems Requirements, - Supply Chain Functional & Logical Modeling Process - Product Systems Engineering - Structure Engineering - Composite Components (PSE) Vice President/ - Sheet Metal Components Community - Product Definition (PD) Community - Architecture, Engineering & President-Elect Process - Product Design (PD) Construction (AEC) Process - Electro-Mechanical - Facade Design Engineering (EME) - Civil Design Process - Tool Design (TD) - 4D Virtual Construction Product - Composites (COMP) Community - Consumer Goods (CG) Product – Arrangements & Fluid Systems Community - Consumer Packaged (AFS) Secretary Goods (CPG) Product - Sheetmetal (STL) - Packaging Concept/Design Product - Drafting & 3D Master (DR) - Formulation Product -Structures (STR) - Retailer Collaboration Product - Solid Part & Assembly (SPA) - Mfg Operations Product - Shape Design & Styling (SDS) Community - Energy, Process & Utilities Community - Infrastructure, Develop, Deploy, and Community - Financial & Business Knowledge (IDDK) Treasurer Services Process - Client Deploy and Admin (CDA) Process - Knowledge Based Development Community - High Tech - Traceable Requirements Management Process – Develop & Deploy (D & D) - Environmental Regulatory Product – Server Deploy and Admin (SDA) Compliance Product - Knowledge Based Engineering - Product Testing (KBE) Directors at Community - Industrial Equipment Community - Information Management (IM) Large - Synchronized Fluidic Design Process - Service After Sales (SAS) - Synchronized Multidiscipline Process - Collaboration (COL) Behavior Process - Data Exchange & Management - Mold & Tooling Source Community - Marine & Offshore Process - Information & Data Management Dassault Community - Natural Resources (IDM) Community - Transportation & Mobility Systèmes Process - Model-Based Enterprise (MBE) Product Performance Product - ENOVIA (ENV-COL) - Data Director Validation Mgmt. & DMU - Experience Concept Product - ENOVIA (ENV-IDM) - Beyond - Prototype Management Powertrain Engineering Product - Data Exchange & Management Community - COE Year-Round Edu. & Training **RUG** Leader Product – Service After Sale (SAS) Social Media Division - Manufacturing (MFG) Forum Monitor Administration Process – Numerical Control (NC) Academic Process – Manufacturing Processes (MAN) Management Discovery Panel Process - Additive Manufacturing NewsNet Editor Process - Manufacturing Execution

PLM Hardware Benchmark

Ask-the-Expert Webinars

**COE Shareware Library** 

COE Website

Process - Quality

Product – Digital Numerical Control (DNC)

Product – Digital Manufacturing (DMFG)

#### **APPENDIX II - COE MEMBERSHIP CATEGORIES**

COE has devised a structure of members and affiliates which provides categories of membership appropriate to each organization or individual wishing to join COE. The following paragraphs describe the COE membership structure.

Note that COE has both corporate and individual members. Each corporate member company will appoint a member representative and each company may only have one vote no matter the number of individual members.

Membership application forms are available from, and processed by, COE headquarters and via www.coe.org. Membership is approved by the Board of Directors.

## Class Name:

# **Corporate Member**

## **Qualification:**

A Member of COE must be an organization which uses DS Solutions.

### Right:

A Corporate Member is entitled to a single vote. A Voting Representative is selected by each Member to act in its behalf in all COE activities.

The Voting Representative must work for the member organization. If the Voting Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the Voting Representative Proxy. This Proxy designation must be submitted in writing by the Voting Representative to the COE Board of Directors or the COE administrative office.

A Corporate Member is entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or Product Chairperson. See Qualifications for Nominations for COE Offices.

All individuals within a Corporate Member company will receive all mailings, publications and literature distributed by COE.

#### Fees:

A Corporate Member (organization) will pay an annual membership fee. Persons working for a Member organization will pay a Member conference fee to attend COE conferences. Fees are reviewed and established by the COE Board of Directors annually.

## Class Name:

#### **Individual Member**

## **Qualification**:

An Individual Member of COE must be a user of the DS Solutions. This is an optional class of membership.

## Right:

An Individual Member is entitled to participate in COE business meetings and vote, but only one representative from any company (corporate or individual) may vote. An Individual Representative is selected by each company to act in its behalf in all COE activities.

If the Individual Representative is not available to participate in a COE function, a Proxy may not be designated to represent them.

An Individual Member is entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or Product Chairperson. See Qualifications for Nominations for COE Offices.

An Individual Member will receive all mailings, publications and literature distributed by COE.

## Fees:

An Individual Member will pay an annual membership fee as designated by the COE board of directors. Only the Individual Member will pay the Member conference fee to attend COE conferences. Fees are reviewed and established by the COE Board of Directors annually.

# Class Name:

# **Supplier Affiliate**

## Sub-categories:

- 1. Software Provider SCP partner (Strategic approval).
- 2. Software Provider without SCP partnership (No strategic approval)
- 3. Strategic Hardware Supplier (strategic approval)
- 4. Hardware or Service Provider that significantly complements DS solutions implementation (No strategic approval).

The Strategic Hardware category is limited to workstation providers that have a development relationship with Dassault Systemes.

### **Qualification**:

A Supplier Affiliate of COE must be a supplier of the DS Solutions-related hardware, software and/or services.

# Right:

A Supplier Affiliate is not entitled to vote. Participation by a Supplier Affiliate in certain COE activities, such as committee meetings and the on-line COE Forum, will be at the discretion of the COE Board of Directors. A Supplier Affiliate Representative is selected by each Supplier Affiliate to act in its behalf in all COE activities for which they are approved.

The Supplier Affiliate Representative must work for the member organization. If the Supplier Affiliate Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the Supplier Affiliate Representative Proxy. This Proxy designation must be submitted in writing by the Supplier Affiliate Representative to the COE Board of Directors or its administrative office.

A Supplier Affiliate may nominate individuals for Committee Chairperson or Product Chairperson; however their nomination requires approval by the Board. A Supplier member may also nominate individuals for the board, as long as they qualify as documented in section 2.1.

A Supplier Affiliate will receive all publications and literature distributed by COE.

COE will designate those sessions and activities that are considered strategic. This list will always include Influence sessions and the COE Forum Panel at Annual Conference.

Representatives from member organizations that are considered to be strategically approved (as indicated above) can attend all COE activities unless stated expressly otherwise by a member of the COE Board of Directors or a Process / Product chair responsible for that activity.

Representatives from member organizations that are not considered to be strategically approved (as indicated above) must obtain approval from the COE Board of Directors, on a case by case basis, before they can participate in a COE activity that has been designated as strategic. The participation request must be submitted at least two days in advance of the activity. The decision to allow participation in the requested activity will be made on the basis of the benefit of that attendance to COE's interests and to the interests of DS solutions.

Any representative of a member organization that violates COE's rules of membership will be asked to leave the conference or activity immediately and the COE Board of Directors will have the option to cancel the organization's membership as of the date of the infraction without any refund of any monies paid. Note that any monies owed to COE will still be due to COE.

A member organization can be reclassified at any time as a result in changes in the organization's operations, products, services and/or their strategic directions. Monies paid to COE for services and/or activities not received as of the date of reclassification will be refunded to the member organization.

## Fees:

A Supplier Affiliate will pay an annual membership fee. Persons working for a Supplier Affiliate organization will pay the Member conference fee to attend COE conferences. Fees are reviewed and established by the COE Board of Directors annually.

## Class Name:

#### **Consultant Affiliate**

## **Qualification**:

A Consultant Affiliate of COE must be an individual or organization which supplies DS Solutions-related consulting services.

## Right:

A Consultant Affiliate is not entitled to vote. Participation by a Consultant Affiliate in certain COE activities, such as committee meetings and the online COE Forum, will be at the discretion of the COE Board of Directors. A Consultant Affiliate Representative is selected by each Consultant Affiliate to act in its behalf in all COE activities for which they are approved.

The Consultant Affiliate Representative must work for the member organization. If the Consultant Affiliate Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the Consultant Affiliate Representative Proxy. This Proxy designation must be submitted in writing by the Consultant Affiliate Representative to the COE Board of Directors or its administrative office.

A Consultant Affiliate will receive all publications and literature distributed by COE.

#### Fees:

A Consultant Affiliate will pay an annual membership fee. Persons working for a Consultant Affiliate organization will pay the Member conference fee to attend COE conferences. Fees are reviewed and established by the COE Board of Directors annually.

## Class Name:

#### **Academic Affiliate**

### Qualification:

An Institutional Affiliate of COE must be a University, College, accredited learning institution or research organization which teaches DS solutions in their curriculum & in a manner other than for financial or commercial gain.

## Right:

An Institutional Affiliate is not entitled to vote. Participation by an Institutional Affiliate in certain COE activities, such as committee meetings and the online COE Forum, will be at the discretion of the COE Board of Directors. An Institutional Affiliate Representative is selected by each Institutional Affiliate to act in its behalf in all COE activities for which they are approved.

The Institutional Affiliate Representative must be associated with the member organization. If the Institutional Affiliate Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the Institutional Affiliate Representative Proxy. This Proxy designation must be submitted in writing by the Institutional Affiliate Representative to the COE Board of Directors or its administrative office.

An Institutional Affiliate will receive all publications and literature distributed by COE.

#### Fees:

An Institutional Affiliate will not pay an annual membership fee. Persons associated with an Institutional Affiliate will pay the Academic conference fee to attend COE conferences. Fees are reviewed and established by the COE Board of Directors annually.

## Class Name:

# DS ) Solutions User Association (DSUA) Affiliate

### **Qualification**:

A DS Solutions User Association (DSUA) Affiliate of COE must be a recognized DS Solutions user organization, (e.g. Groupe Francophone des Utilisateurs de CATIA - GFUC) and be a member in good standing.

## Right:

A DSUA Affiliate is not entitled to vote, but may attend and participate in COE business meetings. A DSUA Affiliate Representative is selected by each DSUA Affiliate to act in its behalf in all COE activities.

A DSUA Affiliate Representative must be associated with the member organization. If the DSUA Affiliate Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the DSUA Affiliate Representative Proxy. This Proxy designation must be submitted in writing by the DSUA Affiliate Representative to the COE Board of Directors or its administrative office.

A DSUA Affiliate will receive all mailings, publications and literature distributed by COE.

## Fees:

A DSUA Affiliate will pay an annual membership fee. Persons associated with a DSUA Affiliate who attends COE conferences must be members and will pay the regular member fee structure.

### Class Name:

## Developer Affiliate

## **Qualification**:

A Developer Affiliate of COE must be a developer of DS Solutions software. Included are Dassault Systemes development organizations -- not production user organizations.

## Right:

A Developer Affiliate is not entitled to vote. A Developer Affiliate Representative is selected by each Developer Affiliate to act in its behalf in all COE activities.

The Developer Affiliate Representative must work for the member organization. If the Developer Affiliate Representative is not available to participate in a COE function, a substitute may be designated by the member organization, to be known as the Developer Affiliate Representative Proxy. This Proxy designation must be submitted in writing by the Developer Affiliate Representative to the COE Board of Directors or its administrative office.

A Developer Affiliate is not entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or Product Chairperson.

A Developer Affiliate will receive all publications and literature distributed by COE.

#### Fees:

A Developer Affiliate will not pay an annual membership fee. Fees for persons associated with a Developer Affiliate who attends COE conferences will be set by the COE Board of Directors.

# Class Name:

#### **Conference Visitor/Guest**

## **Qualification**:

A Conference Visitor/Guest is a person invited by the COE Board of Directors to attend or speak at a COE conference for the benefit of COE.

# Right:

Participation by the Conference Visitor/Guest in certain COE activities, such as committee meetings and the on-line COE Forum, will be at the discretion of the COE Board of Directors.

## Fees:

A Conference Visitor/Guest will not pay an annual membership fee. Fees for a Conference Visitor/Guest at COE conferences will be set by the COE Board of Directors.

## Class Name:

#### **Potential Member**

## **Qualification**:

A Potential Member (organization) must be a prospective COE Member that has implemented DS Solutions or is in the process of evaluating DS Solutions for future implementation.

## Right:

A Potential Member representative will be entitled to attend no more than one COE conference prior to joining COE.

Participation by a Potential Member representative in certain COE activities, such as committee meetings and the on-line COE Forum, will be at the discretion of the COE Board of Directors.

A Potential Member will receive publications and literature distributed by COE at the discretion of the Membership Committee or Board of Directors.

## Fees:

A Potential Member will not pay an annual membership fee. Persons working for a Potential Member organization will pay a Potential Member conference fee to attend COE conferences. Fees are reviewed and established annually by the COE Board of Directors.

# **Appendix III – COE University Training Room Requirements**

# Purpose:

To define a procedure for setup and maintaining equipment, software and data for the training room at COE Events. A copy of the current requirements is maintained at COE Headquarters.

Α	ppendix	IV -	<b>Enhancement</b>	<b>Request Form</b>
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The Enhancement Request form and history of submissions can be found on the COE website here: http://www.coe.org/requirements

**Appendix V - Revision History** 

Section	Was	Is	Approved
1.1 & through- out	Users of CATIA	Users of Dassault Systemes Solution	New Orleans LA October 1993
4.3	Vice President of DPC	DPC Chairperson	New Orleans LA October 1993
1.4	Only members of voting member companies allowed to attend open forum	Allowed all member attendees to attend the open forum.	Detroit MI 1994
3.9		Added removal of committee chair	Colorado Springs March 1995
Appendix II		Added: Supplier company with production users may become a voting member company	Long Beach CA October 1995
3.2	Directors shall be employees of the voting member companies.	Directors shall be employees of member companies.	Long Beach CA October 1995
1.8.2		Expanded definition of travel reimbursement policy.	San Diego CA April 1997
1.4.8, Appendix II		Expanded to three classifications for supplier affiliate member.	Orlando FL October 1997
?		Revised membership incentives.	Orlando FL October 1997
Appendix II		Revised CUA membership definition.	Los Angels CA January 1998
2.1		Revised Board Qualifications.	Los Angels CA January 1998
I Introduction		Added Guideline objective	Trav. City, MI July 1998
All Sections	national conferences	conferences	Trav. City, MI July 1998
In Section 1.1 Paragraph 1	which exists for the benefit of those who use Dassault Systemes' CATIA-CADAM Solutions software as a product definition tool. These products are currently the CATIA-CADAM Solutions, CATIA, CADAM & pro-CADAM.	which exists for the benefit of those who use Dassault Systemes' CATIA-CADAM family of software solutions as a product definition tool. These products are currently the CATIA-CADAM solutions, Deneb and Enovia.	Trav. City, MI July 1998
In Section 1.1 Paragraph 3	and technical information relating to the application of the CATIA-CADAM solutions and the environment in which CATIA-CADAM solutions operates	and technical information relating to the application of the CATIA- CADAM family of solutions and the environment in which CATIA-CADAM solutions operate	Trav. City, MI July 1998
	added	products; to build and maintain a partnership between the customers and suppliers CATIA-CADAM products.	
In Section 1.1 Paragraph 4	Membership is open to all licensed users	Membership is open to licensed users	Trav. City, MI July 1998
In Section 1.2	E. Must not engage in sales activity	Must not engage in any unauthorized sales activity	Trav. City, MI July 1998
1.3.1 COE Org Chart		COE Organization changed to reflect DPC Process Managers	Trav. City, MI July 1998

Section 1.3.2		Secretary changed to Executive Vice	Trav. City, MI
		President & Secretary	July 1998
Section 1.3.3 Paragraph 1	and discussion of the use of CATIA-CADAM Solutions for product design	and discussion of the use of CATIA-CADAM family of solutions for product design,	Trav. City, MI July 1998
Section 1.3.3 Paragraph 4	Each committee is supported in its work by specialists from Dassault Systemes, developers of CATIA-CADAM Solutions, and IBM, marketers	Each committee is supported in its work by specialists from Dassault Systemes, developers of CATIA-CADAM family of solutions, IBM and marketers	Trav. City, MI July 1998
Section 1.3.4 Paragraph 2		These committees are co-ordinated by Process Managers that are elected by the various DPC committee chairs.	Trav. City, MI July 1998
Section 1.3.4 Paragraph 3	The committees are dedicated to specific aspects of the CATIA-CADAM Solutions software, its environment, or its application	The committees are dedicated to specific aspects of the CATIA-CADAM family of software solutions, its environment and/or its application.	Trav. City, MI July 1998
Section 1.3.4 Paragraph 4	Each committee is supported in its work by CATIA-CADAM Solutions development specialists from Dassault Systemes and IBM/ETS	Each committee is supported in its work by development specialists from Dassault Systemes and IBM/ETS	Trav. City, MI July 1998
Figure 1.4.1	Supplier Affiliate changed from SW/HW Supplier: CAA Partner - No, Invitation, Yes, Full, Full Non-CAA Partner - No, No, No, Full, Full Complements - No, No, No, Full, Full	To: S/W - CAA Partner - No, Invitation, Yes, Full, Full S/W-Non-CAA Partner - No, Invitation, No, Full, Full Strategic H/W - No, Invitation, Yes, Full, Full H/W or Service provider - No, Invitation, No, Full, Full	Trav. City, MI July 1998
Figure 1.4.1	Changed	Strategic to Membership Fees. Membership to Conference Fees. Associate Member: Conference to full Membership to reduced. Supplier Affiliate S/W-CAA Part: Conference to full Institutional Affiliate Membership to no User Association Affiliate Conference to Full Membership to Full Developer Affiliate Conference to special Membership to no Visitor/Guest Conference to full Membership to no	Trav. City, MI July 1998
Section 1.5.2 Paragraph 1	The conferences, being "open meetings", are open to visitors, prospective members	The conferences, being "open meetings", are open to visitors (with Board approval), prospective members (with Board approval),	Trav. City, MI July 1998
Section 1.5.2 Paragraph 2	development work in progress, Dassault or IBM	development work in progress, Dassault and/or IBM	Trav. City, MI July 1998
Section 1.5.2 Paragraph 3	Inform the members of the current status of CATIA-	Inform and review scheduled and/or proposed changes and	Trav. City, MI July 1998

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	CADAM Solutions and CATIA- CADAM Solutions	developments to the CATIA- CADAM family of software solutions	
	Gather, review and submit	Gather, review and submit	
	requirements for the CATIA-	requirements for the CATIA-CADAM	
	CADAM Solutions software and hardware environment.	family of software solutions.	
Section 1.5.3	discuss conference problems	discuss conference issues and	Trav. City, MI
	,	concerns	July 1998
Section 1.5.4.1	Software Quality Assurance	No Change in Verbiage just made it a	Trav. City, MI
Section 1.5.4.1	Added	section  Added training section and reference	July 1998 Trav. City, MI
Section 1.5.4.1	Added	to procedures.	July 1998
Section 1.5.5		Combined 1.5.5 & 1.5.6 and removed redundant verbiage.	Trav. City, MI July 1998
Section 1.5.6		Deleted	Trav. City, MI
			July 1998
Section 1.6	products & services that are	products & services that are	Trav. City, MI
Paragraph 1	relevant to CATIA-CADAM	significantly relevant to the CATIA-	July 1998
Section 1.6	Solutions installations that either interfaces directly with	CADAM family of software solutions that either directly and significantly	Trav. City, MI
Paragraph 2	CATIA-CADAM Solutions or offers	interfaces with CADAM-CATIA	July 1998
r dragraph 2	services directly related to the use	solutions or offers services directly	daily 1000
	of CATIA-CADAM Solutions	and significantly related to the use of	
		CATIA-CADAM solution	
Section 1.7.1		Revised News Letter Description to	Trav. City, MI
		Reflect the change to High Mountain Press.	July 1998
Section 1.7.2 Bullet #2	CATIA-CADAM Solutions or COE- related and	deleted	Trav. City, MI July 1998
Section 1.7.2	Added to the end of the paragraph	A COE member through our	Trav. City, MI
Last Bullet		headquarters office may mail items to	July 1998
		the people on our mailing list(s) with	
		the prior approval from the Board of	
		Directors.	
Section 2.1	all those who use Dassault	all those who use the Dassault	Trav. City, MI
Paragraph 1	Systemes' CATIA-CADAM	Systemes CATIA-CADAM family of	July 1998
	Solutions software	software solutions	
Section 2.1	from a list of candidates who are	from a list of candidates who are	Trav. City, MI
Paragraph 1	representatives of member	employees of members.	July 1998
	companies.		
Section 2.1	From: A candidate must be an	To: A candidate must be an employee	Trav. City, MI
Paragraph 2	employee of a voting member	of a member organization of COE that	July 1998
Bullet #1	organization that is a member in good standing of COE.	is in good standing.	
Section 2.2	good standing of OOL.	Replaced with voting procedure	Trav. City, MI
		adopted by the Board	July 1998
Section 2.3		Revised the tasks & Responsibilities	Trav. City, MI
		of the COE Board of Directors	July 1998
Section 3.X		Removed all references to member	
		that did not refer to COE member.	
l			

0 (' 0 - 4	I'm and a CATIA CARAM	I'm and a CATIA CADARA	T. O' 14
Section 3.1 Paragraph 1	discussion of CATIA-CADAM Solutions	discussion of the CATIA-CADAM family of software solutions	Trav. City, MI July 1998
Section 3.3 Paragraph 1	employee of a voting member company	employee of an organization that is a member, in good standing, of COE	Trav. City, MI July 1998
Section 3.3 Members	Any employee of a voting member company	Any employee of a member who	Trav. City, MI July 1998
Section 3.4 Paragraph 2	Vice-President of Committees.	Vice-President of Committees, should	Trav. City, MI July 1998
Section 3.4 Last Paragraph	Any employee of a voting member company who	Any employee of a member who	Trav. City, MI July 1998
Section 3.6 Paragraph 1	These closed meetings are only	Closed meetings are only	Trav. City, MI July 1998
Section 3.10.1 Paragraph 1	rediness	readiness	Trav. City, MI July 1998
Section 4.0		Replaced the entire Development Planning Council section	Trav. City, MI July 1998
Appendix I		Revised COE Organization Diagram	Trav. City, MI July 1998
Appendix II	Supplier Affiliate	Added Sub Category: Strategic Hardware Supplier (strategic approval) Strategic Hardware supplier category is limited to workstation providers that have a development relationship with Dassault Systemes.	Trav. City, MI July 1998
Appendix II Supplier Affiliate	Replaced paragraph "A supplier Affiliate is not entitled to nominate individuals"	With "A supplier Affiliate may nominate individuals for Committee Chairperson or DPC Chairperson, however their nomination requires approval by the board. A Supplier member may also nominate individuals for the board, as long as they qualify as documented in section 2.1"	Trav. City, MI July 1998
Appendix II Consultant Affiliate		Remove The paragraph " A xxxxx Affiliate is not entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or DPC Chairperson.	Trav. City, MI July 1998
Appendix II Institutional Affiliate		Remove The paragraph " A xxxxx Affiliate is not entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or DPC Chairperson.	Trav. City, MI July 1998
Appendix II CATIA-CADAM Solutions User Association Affiliate		Remove The paragraph " A xxxxx Affiliate is not entitled to nominate individuals for election as an Officer of COE, Committee Chairperson or DPC Chairperson.	Trav. City, MI July 1998
Appendix III	Revision History	Moved to Appendix V	Trav. City, MI July 1998
Appendix III		Added Training Room Procedures.	Trav. City, MI July 1998
Appendix IV		Added DPC Enhancement Request FORM	Trav. City, MI July 1998

Table of Content		Table of content updated to reflect all changes	Trav. City, MI July 1998
Section 4		Replaced all references to member except where it reflects COE member	Trav. City, MI July 1998
Section 2.1	Required CATIA job function, conference attendance, committee experience and project management experience.	Require CATIA job function, significant COE experience, and one of the following: one year management, committee or board experience.	Orlando, FL October 1999
Section 1.1		Replaced objectives with mission	Orlando, FL October 1999
Section 1.4.1	Member, Associate	Corporate Member, Individual Member w/ voting rights	Palm Springs January 2000
Section 1.4.2	Member, Associate	Corporate Member, Individual Member w/ voting rights	Palm Springs January 2000
Section i	International Business Machines	IBM	Tampa, FL June 2002
Section i	CATIA Operators Exchange	CATIA Operators Exchange (hereafter referred to as "COE")	Tampa, FL June 2002
Section i	The Guidelines are distributed to each Member Organization	Inserted "in the most efficient manner"	Tampa, FL June 2002
Section 1.3.1	Other National CATIA Related User Groups	Inserted "& Regional"	Tampa, FL June 2002
Section 1.3.2	Board of Directors listing	Changed titles to "Vice President, Secretary, Treasurer, and Directors at Large". Also updated listing of duties to match the new titles.	Tampa, FL June 2002
Section 1.3.2	DS User Groups	CATIA, ENOVIA, DELMIA, and SMARTEAM Family of Products (hereafter referred to as "DS Family of Products").	Tampa, FL June 2002
Section 1.3.3		Inserted "virtual product management" as a use of the DS Family of Products.	Tampa, FL June 2002
Section 1.3.4	IBM/ETS	IBM/PLM	Tampa, FL June 2002
Figure 1.4.1	ApCOE	GFUC	Tampa, FL June 2002
Section 1.4.5	Postal Votes	Postal/Electronic Votes	Tampa, FL June 2002
Section 1.5.4	During the semi-annual conferences	Throughout the year and during conferences	Tampa, FL June 2002
Section 1.5.4	These meetings are open to all members	These meetings are open to all attendees	Tampa, FL June 2002
Section 1.5.4		Deleted "Software Quality Assurance" and Deleted "Training"	Tampa, FL June 2002
Section 1.5.5	COE voting member companies and invited specialists	COE voting member companies, individual members, and invited specialists.	Tampa, FL June 2002
Section 1.7.1	High Mountain Press	Connect Press	Tampa, FL June 2002
Section 1.7.1	COE publishes newsletters twice a year. These newsletters appear as inserts in CATIA Solutions.	COE publishes newsletters twelve times a year. These newsletters appear in electronic format entitled NewsNet.	Tampa, FL June 2002

Section 1.7.2	COE's mailing list is not available	COE's mailing list is available for	Tampa, FL
	for rental.	rental with the use of a third party	June 2002
0 11 00		mailhouse. It cannot be purchased.	
Section 3.2		Update list of Process Interest	Tampa, FL
0		Committees	June 2002
Section 3.3		Included definition of PIC Manager	Tampa, FL June 2002
Section 3.4		Included selection process of PIC	Tampa, FL
		Manager	June 2002
Section 3.5		Included Tasks and Responsibilities of PIC Manager	Tampa, FL June 2002
Section 3.9		Added removal of PIC Manager	Tampa, FL
			June 2002
Section 3.10		Removed this section on Software	Tampa, FL
		Quality Assurance Committee: this	June 2002
		item is now handled at the PIC committee level.	
Section 4.2		Update list of Development Planning	Tampa, FL
		Councils	June 2002
Section 4.6	Usually two hours in length	Usually 90 minutes in length	Tampa, FL
	,	,	June 2002
Section 4.9		Included process to remove a DPC	Tampa, FL
		chairperson/DPC Manager	June 2002
Figure 4.7.3.1		Included item after an enhancement	Tampa, FL
Ü		request is implemented, accepted, or	June 2002
		rejected: "status given during closed	
		DPC sessions at conference"	
Appendix I		Updated Process Interest Committees	Tampa, FL
		Listing, and DPC Organization listing	June 2002
Appendix II	If the Individual Representative is	If the Individual Representative is not	Tampa, FL
	not able to participate in a COE	able to participate in a COE function,	June 2002
	function, a substitute may be	a proxy may not be designated to	
	designated by the member	represent them.	
	organization, to be known as the		
	Associate Representative Proxy.	2011	
Appendix II	CUA	DSUA	Tampa, FL
A ,, .,			June 2002
Appendix II	A potential member will receive	A potential member will receive	Tampa, FL
	publications and literature	publications and literature distributed	June 2002
	distributed by COE for two years.	by COE at the discretion of the	
		Membership Committee or Board of	
A non non-live III	The CATIA Conservations	Directors.	Taman - Fl
Appendix III	The CATIA Operators	COE Events. A copy of the current	Tampa, FL
	ExchangeConference.	procedures is maintained at COE	June 2002
Annandivill		Headquarters.	Tompo Cl
Appendix III		Deleted sections "Scope" and	Tampa, FL
		"Equipment Configurations/Network Requirements".	June 2002
Section 2.2	(normally at the Spring conference	Deleted this, as it has changed to Fall	Tampa, FL
OCCHOIT Z.Z	business meeting)	as of 2004	October 2002
Section 202	The actual election is administered	The actual election is administered by	Tampa, FL
2000011 202	by the nominating committee at the	the nominating committee at the	October 2002
	business meeting	business meeting (during the Spring	2010001 2002
		, Sasinoss insting (adming the Opinia	i .
	business meeting		
Section 2.3	business meeting	conference starting in 2004).  Revised Board of Directors officer	Phoenix, AZ

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Section 2.3		Revised board responsibilities so they are not tied specifically to officer	Phoenix, AZ January 2005
		positions.	<u> </u>
Section 1.4		Revised membership categories to make sure corporate and individuals are included	Phoenix, AZ January 2005
Section 2.2.		Revised board of directors elections process for slate election.	Phoenix, AZ January 2005
Throughout document		Revised references to Spring and Fall conferences to refer to Annual Conference.	Phoenix, AZ January 2005
Section 1.5.3		Revised board of directors meetings section to refer to timing as at the Annual Conference and three other opportunities per year.	Phoenix, AZ January 2005
Section 1.5.4		Included Training and education as a committee.	Phoenix, AZ January 2005
Throughout document.		Included references to electronic newsletters and emails and dropped CATIA Solutions paper magazine	Phoenix, AZ January 2005
Section 2.2		Revised nomination/election committee responsibilities	Phoenix, AZ January 2005
Section 2.2		Included board term limits.	Phoenix, AZ January 2005
Section 3 & 4		Updated PICs and DPCs	Phoenix, AZ January 2005
Section 1.7.7	NA	Added Web Site Management Guidelines.	Phoenix, AZ January 2005
Section 2.1		Revised Board Member Requirements	September 2006 Conference Call
Section 2.2		Revised Board Term Limits	Las Vegas, NA January 2007
Section 2.2		Added term limits amendments for those serving a one or two year term to finish a term started by another individual.	December 2008
Throughout document		IBM Founding Partner references removed	via online vote June 2010
Throughout document	PIC (Process Interest Committees)	Process Committees	via online vote June 2010
Throughout document	DPC (Development Planning Council)	Product Committees	via online vote June 2010
Throughout document	Installations Data Guide	Membership Directory	via online vote June 2010
Throughout document	Nominations Committee	Volunteer Management Committee	via online vote June 2010
1.3.2	N/A	Addition of voting Dassault Systèmes Director	via online vote June 2010
2.1	N/A	Addition of voting Dassault Systèmes Director	via online vote June 2010
2.2	N/A	Past President serves as Chair of Volunteer Management Committee when President Elect if up for re- election	via online vote June 2010
2.2	N/A	Voting Dassault Systèmes Director term limits verbiage	via online vote June 2010

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2.2	N/A	Process for selection of voting Dassault Systèmes Director	via online vote June 2010
2.3.5	Director – Membership	Director – Membership & Marketing	via online vote June 2010
2.3.6	Director – Process Interest	Director – Volunteer Development	via online vote June 2010
2.3.7	N/A	Director - Website	via online vote June 2010
		Deleted Director – Education & Training	via online vote June 2010
2.3.9	N/A	Addition of Director Dassault Systèmes	via online vote June 2010
3.09	N/A	Process for formation of a new Process or Product Committee	June 2010
Throughout	CATIA Operators Exchange	Community of Experts	Orlando, FL January 2017
Throughout		Removed all references to COE being brand focused. Updated to "Dassault Systemes Solutions."	Orlando, FL January 2017
1.1	COE provides a collaborative forum that drives innovation and maximizes productivity through the exploitation of CAx/PDM technology and services provided by Dassault Systèmes and partners.	To lead and serve an independent community that drives innovation and productivity utilizing the Dassault Systèmes suite of solutions.	Orlando, FL January 2017
1.1	and the environment in which CATIA solutions operate	Removed	Orlando, FL January 2017
1.2		Added "Networking functions for Corporate members to meet students at COE are not considered a violation."  To recruitment cannon of conduct	Orlando, FL January 2017
1.4.1	Institutional Affiliate	Academic Affiliate	Orlando, FL January 2017
1.4.3	Annual renewal of members is automatic. It is the member's responsibility to inform COE of any change of status. Invoices for payment of membership renewal fees will be sent to the Voting Representative.	Annual renewal of membership is the member's responsibility. Invoices for payment of membership renewal fees will be sent to the Voting Representative.	Orlando, FL January 2017
1.7.7	Web Site Management	Removed	Orlando, FL January 2017
1.8.1	All expenses over \$25.00 must be accompanied by a receipt.	All expenses over \$25.00 must be accompanied by an itemized receipt.	Orlando, FL January 2017
Section 2	Volunteer Management Committee	Leadership Management Committee	Orlando, FL January 2017
2.3.5		Added: Help to grow the on-line COE Community in general Grow the Forum subscribers Gather content for the various repositories; Assist in the development of the online enhancements process, and more.	Orlando, FL January 2017

2.3.7  Removed  Added: Board Role: Provides strategy and direction input as an active participant attending all board meetings and teleconferences Participates in scheduled teleconferences with COE leadership and staff Attends to action items generated during board and committee meetings and conference calls (DS related) Promotes/advocates COE within DS Facilitates COE access to other key internal DS resources which support: O Product development/enhancements O Regional/World Wide user group focus O Program Content (speakers; education and scheduling) O Marketing and Sales Channels (i.e. sales team; training centers; public relations) O Conference and TechniFair needs O Membership-related activities (connecting with customers, industry practice leaders, sales Review new members upon request (suggest prospects to market to) O Work with staff and leadership on enhancing member benefits program, etc.  DS COE Representation: To provide the user group with the required vendor resources to	2.3.7  Removed Added: Board Role: Provides strategy and direction input as an active participant attending all board meetings and teleconferences  **Participates in scheduled teleconferences with COE leadership and staff  **Attends to action items generated during board and committee meetings and conference calls (DS related)  **Promotes/advocates COE within DS  **Facilitates COE access to other key internal DS resources which support:  **O Product development/enhancements on Regional/World Wide user group focus  **O Program Content (speakers; education and scheduling)  **O Marketing and Sales  **Channels (i.e. sales team; training centers; public relations)  **O Conference and TechniFair needs  **O Membership-related activities (connecting with customers, industry practice leaders, sales  **O Review new members upon request (suggest prospects to market to)  **O Work with staff and leadership on enhancing member benefits program, etc.  **DS COE Representation:  **D S COE Representation:  **O To provide the user group with the required vendor resources to help meet the user group's goals of educating, networking and influencing, To communicate user group objectives and activities within DS for increased awareness and participation  **Ensure awareness amongst **DS business partners and DS**	Throughout	Volunteer Development	Community Management Director	Orlando, FL
Added: Board Role: Provides strategy and direction input as an active participant attending all board meetings and teleconferences Participates in scheduled teleconferences with COE leadership and staff Attends to action items generated during board and committee meetings and conference calls (DS related) Promotes/advocates COE within DS Facilitates COE access to other key internal DS resources which support: Product development/enhancements Regional/World Wide user group focus Program Content (speakers; education and scheduling) Marketing and Sales Channels (i.e. sales team; training centers; public relations) Conference and TechniFair needs Membership-related activities (connecting with customers, industry practice leaders, sales Review new members upon request (suggest prospects to market to) Work with staff and leadership on enhancing member benefits program, etc.  DS COE Representation: To provide the user group	Added: Board Role: Provides strategy and direction input as an active participant attending all board meetings and teleconferences Participates in scheduled teleconferences with COE leadership and staff Attends to action items generated during board and committee meetings and conference calls (DS related) Promotes/advocates COE within DS Facilitates COE access to other key internal DS resources which support: Product development/enhancements Program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education and scheduling) Which is a program Content (speakers; education, early fait is a program to the program of the pr				January 2017
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help meet the user group's goals of educating, networking and influencing.  To communicate user group objectives and activities within DS for increased awareness and participation  Ensure awareness amongst DS business partners and DS	customer outreach programs  DS Executive Sponsor:			Added: Board Role: Provides strategy and direction input as an active participant attending all board meetings and teleconferences Participates in scheduled teleconferences with COE leadership and staff Attends to action items generated during board and committee meetings and conference calls (DS related) Promotes/advocates COE within DS Facilitates COE access to other key internal DS resources which support: Product development/enhancements Regional/World Wide user group focus Program Content (speakers; education and scheduling) Marketing and Sales Channels (i.e. sales team; training centers; public relations) Conference and TechniFair needs Membership-related activities (connecting with customers, industry practice leaders, sales Review new members upon request (suggest prospects to market to) Work with staff and leadership on enhancing member benefits program, etc.  DS COE Representation: To provide the user group with the required vendor resources to help meet the user group's goals of educating, networking and influencing. To communicate user group objectives and activities within DS for increased awareness and participation Ensure awareness and participation Ensure awareness and DS customer outreach programs	January 2017
help meet the user group's goals of educating, networking and influencing.  To communicate user group objectives and activities within DS for increased awareness and participation	DS business partners and DS			centers; public relations) o Conference and TechniFair needs o Membership-related activities (connecting with customers, industry practice leaders, sales • Review new members upon request (suggest prospects to market to) • Work with staff and leadership on enhancing member benefits program, etc.  DS COE Representation: • To provide the user group with the required vendor resources to help meet the user group's goals of educating, networking and influencing. • To communicate user group objectives and activities within DS for increased awareness and participation	

Section 3	Advance Planning Committee	Accessible to COE board members and meets quarterly with COE board to discuss collaboration     Represents DS senior management relaying status on COE's activities and issues     Provides mechanism for user group management to meet with key DS senior management on an annual basis at the COE Annual Conference and (1 hosted board meeting at a DS office)     Accepts escalation responsibilities and remediation of unresolved issues     Conveys strategic information between COE and DS     Has full authority to make decisions on behalf of the DS organization     Facilitates DS funding and support as agreed upon for COE initiatives  Community Management Director.	Orlando, El
Section 3	Advance Planning Committee  Manager	Community Management Director	Orlando, FL January 2017
Section 3	Division	Community	Orlando, FL
3.11		Added Entire Section	January 2017 Orlando, FL
3.11		Added Entire decitori	January 2017
3.2 & Appendix I		Updated Product & Process Committee positions. Added in new Industry Solutions positions created in 2016.	Orlando, FL January 2017
Appendix II – Corporate Member	A Member or COE must be an organization which uses the DS Family of Products to aid in the design, manufacture, quality control and/or documentation of the member organization's products or product support. A product does not include DS Family of Products Solutions-related software, or associated services or support material.	A Member of COE must be an organization which uses DS Family of Solutions. A product does not include DS Family of Products Solutions-related software, or associated services or support material.	Orlando, FL January 2017
Appendix II – Corporate Member	Up to five individuals within a Corporate Member company will receive all mailings, publications and literature distributed by COE.	All individuals within a Corporate Member company will receive all mailings, publications and literature distributed by COE.	Orlando, FL January 2017
Appendix II – Individual Member	An Individual Member of COE must be a user of the DS Family of Product Solutions to aid in the design, manufacture, quality control and/or documentation of the member organization's products or services. This is an optional class of membership.	An Individual Member of COE must be a user of the DS Family of Solutions. This is an optional class of membership.	Orlando, FL January 2017

